

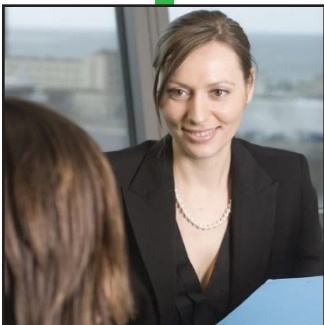
## When your “usual” sourcing strategies haven’t found you the right candidate...

### Right Executive Search WILL ... through “CONNECTION SOURCING.”



You know this already: The best candidates aren’t usually watching the job boards where you post your openings. Even when great candidates are actively seeking new opportunities, they may miss your job posting or contact request in this congested online environment. Additionally, perhaps the job is admittedly hard to fill, with very specific hard and/or soft skill requirements. For certain roles, your RPO service or internal talent acquisition team has thus far been unsuccessful in finding the great-fit candidates with all the skill sets you need. **So how can you attract a new pool of candidates?**

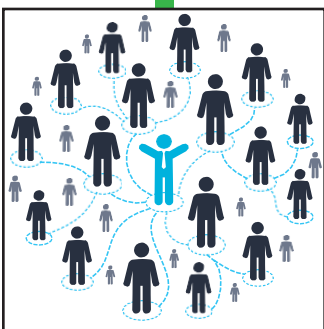
This is where Right Executive Search can add value through **CONNECTION SOURCING!** RES has an extensive personal and professional network – accessing candidates that you wouldn’t find on your own – and will help deliver the perfect match for your position and your organization.



### We put our relationships & resources to work for you

Throughout our careers, we have devoted our time, efforts, and energy to actively connect with professionals. The RES Team is constantly networking and proactively building relationships with strong candidates and their referrals. Because this is our core competency, quite simply, we have access to candidates that you may not have the opportunity to reach.

### How we’ve built our extraordinary network



- Through successful placements, RES has earned its position in the Top 60 Financial Services Search firms in 2022, 2021 & 2020 rankings by Hunt Scanlon Media, the most widely referenced, single source for information in the human capital sector.
- We’ve nurtured strong networks tied to our team’s long and successful careers at Fortune 500 companies and smaller, rapidly growing firms.
- We ACTIVELY “HUNT” for candidates by tenaciously reaching out to professionals at our clients’ competitors/target companies and seek out referrals from our industry contacts.
- RES is an active owner-member of NPA, a renowned strategic recruiting network comprised of more than 500 firms and 1,700 recruiters on six continents -- multiple firms working together. Our collaboration means you leverage the strength of the entire global recruiting network with access to even more passive candidates.
- We have affiliations and membership in more than 300 networking groups and proactively connect with members in person, over the phone, and online. Our president, Elisa Sheftic, has more than 30,000 connections on LinkedIn (and growing).
- RES has earned an excellent reputation and the testimonials to prove it. Successful hires also contribute quality referrals. See <https://www.rightexecutivesearch.com/testimonials>.
- Our job-search and career advice articles are published on popular career websites, providing us with a constant flow of new candidate contacts.
- RES is active on social media sites such as Facebook, LinkedIn, and Twitter.
- We limit our active searches to 20 at any one time to ensure that ample time and resources are devoted to our current clients and candidates.



## What do our candidates say about RES? And why is it so important?

The bottom line is that satisfied candidates are the best source for future referrals of other talented professionals. They value the expertise, professionalism, and commitment they personally received from RES and will reach out to their networks on our behalf.

*I had the pleasure of working with Elisa this month and found her to be the most professional and responsive recruiter I have ever worked with.*

~ Marco M., Vice President of Sales, Global Consulting Firm



*In the space of a few weeks, she was able to find me a job that exactly matched what I was hoping to do at the next stage in my career. The way that Elisa worked with me and managed the process was both dedicated and intensely professional.*

~ Terry S., Business Development Manager, West Coast Consulting Firm

*Elisa is persistent, professional, and dedicated. She discovered me for my (current) role and coached me through the entire process.*

~ Michael H., Head of Institutional Analytics, Investment Banking Firm

## What do our clients say about RES?

*Elisa is a gifted and intelligent professional who quickly understands a company's needs and does an amazing job of finding the right talent for the position.*

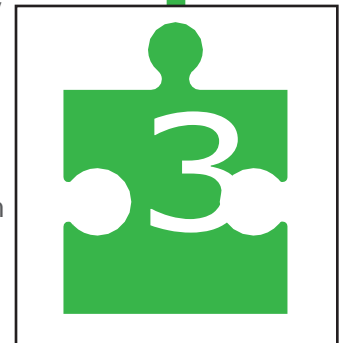
~ Barry G., COO/CFO, Retail Industry

*I value working with Elisa because of her attentiveness to truly understanding our needs, as well as her passion for getting us just the right person we need for key roles.*

~ Lehua S., Talent Acquisition, Brokerage Industry

*Elisa is a tremendous business partner. Her evaluation criteria is always on point; she sets a high standard for all candidates, so I know I see only the A-players. In addition, her honesty, accessibility, and market insight are some of the best I've seen in the industry.*

~ Heidi S., HR Manager, Global Consulting Firm



## For information on Contingency & Fixed Pricing options, please contact:



Elisa Sheftic  
President & Managing Partner  
Right Executive Search, LLC  
[www.rightexecutivesearch.com](http://www.rightexecutivesearch.com)  
[elisa.sheftic@rightexecutivesearch.com](mailto:elisa.sheftic@rightexecutivesearch.com)



**Right Executive Search**

The Right Candidate for the Right Position...Right from the Start!